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ATLANTA

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Friendly Neighbors: Let's Build Two

Parkside Partners and Kim King Associates own similar tracts a few blocks away from each other on Dresden Drive in Brookhaven. The two parcels' similarity and the firms' complementary skills led Beau King and Parkside's Kyle Jenks to a partnership to develop two boutique office buildings, one at 2565 Apple Valley and the other at 1336 Dresden.

Across Atlanta, Parkside has a track record of boutique and loft-office development and redevelopment including Buckhead's Hardin Building and Harry Norman's headquarters, the Blue Horse in Inman Park, Brasfield Overlook in Glenwood Park and Parkside Brookhaven. Kim King Associates' brings its in-house construction and project management expertise to the partnership.

The location's attributes include access to the Brookhaven MARTA station, Atlanta's most affluent neighborhoods to the west and south and neighborhoods that have experienced extensive redevelopment to the east and north. Parkside and Kim King Associates are marketing the 15,000- and 22,000-square-foot buildings as build-to-suits, for sale or lease.

"We think there will be a market for small companies that want to have their own office buildings," Jenks said.

Left to right: Hunter Lyle of Kim King Associates, Kyle Jenks of Parkside Partners, Gary Matthews of Parkside Partners and Beau King of Kim King Associates.

